



**Annual Work Plan**  
**EFY 2007**  
**United Nations Development Programme**  
**Ethiopia**



**Project Title:** Capacity Strengthening for Industrial Development

*Empowered lives.  
Resilient nations.*

**UNDP Pillar:** Enhanced Economic Growth and Poverty Reduction

**Expected UNDAF Outcome 2:** By 2015, Private sector-led Ethiopian manufacturing and service industries, especially small and medium enterprises, sustainably improved their competitiveness and employment creation potential;

**Expected UNDAF Outputs:** 2.1 Government's policy review and regulatory capacity in selected sectors strengthened for increased private investment in medium, small and micro enterprise (MSMEs); 2.2 Private sector support-giving institutions and medium and small enterprises have improved skills, knowledge, technological capacity and linkages with TVETs and research institutions; 2.3 Mechanisms that enhance market access for manufacturing and service industries formulated and implemented; and, 2.4 Value chain for MSMEs and clusters developed and implemented in selected economic sectors

**Expected Project Output(s):** i) Government's policy review and regulatory capacity in Ministry of Industry strengthened for increased private investment in micro, small and medium enterprises (MSMEs); ii) Ethiopian manufacturing and service industries, especially medium and large enterprises sustainably improved their competitiveness through 1) value chain analysis and cluster development 2) enhanced labour productivity iii) Private sector support-giving institutions and MSMEs have improved skills, knowledge, and improved technological capacity

**Implementing Partner:** Ministry of Industry

**Responsible Parties:**

**Brief Project Description**

The Capacity Strengthening for Industrial Development project will be catalytic in strengthening the national capacity of enterprise development in the area of industrial sector and make contribution to the attainment of goals set in the Growth and Transformational Plan (GTP). The key project interventions include making available and using industrial sector wide advisory services; formulation of policies/strategies and solutions for enhanced growth in the industrial as well as manufacturing sector; building institutional capacity of Ministry Of Industry and selected development institutions to promote their effectiveness in industrial and private sector development.

UNDAF Programme Period: **2012-2015**

Key Result Area: **Poverty Reduction**  
Atlas Award ID: **00070488**  
Start date: **January 2013**  
End Date: **December 2015**

PAC Meeting Date: -  
Management Arrangements: **NIM**

EFY 2007 AWP budget: **US\$ 300,000**

Total resources required: **US\$ \_\_\_\_\_**

Total allocated resources: **US\$ 300,000**

• Regular (TRAC) **US\$ 300,000**

• Other:

◦ Donor

◦ Government

Unfunded budget: \_\_\_\_\_

In-kind Contributions

Office Space

**Agreed by Ministry of Industry:**

**Date:** *August 1, 2014*

**Agreed by MoFED:**

**Date:**

**Agreed by UNDP:**

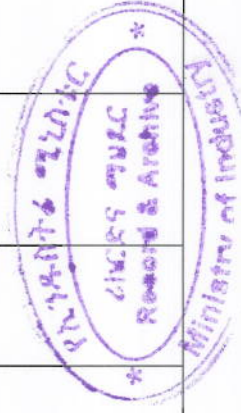
**Date:** *August 12, 2014*



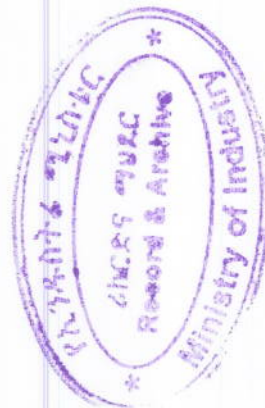


# Annual Work Plan: Capacity Strengthening for Industrial Development -EFY 2007

Expected Outputs	Planned Activities	ETHIOPIA FY 2007 Budget (USD)								Planned Budget				
		UNDP FY 2014				UNDP FY 2015				Responsible Party	Source of Fund	Budget Description	Amount In USD	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4					
		Q3	Q4	Q1	Q2	Q1	Q2	Q3	Q4					
UNDAF Outcome 2 By 2015, Private sector-led Ethiopian manufacturing and service industries, especially small and medium enterprises, sustainably improved their competitiveness and employment creation potential														
Output 1: Government's policy review and regulatory capacity in industrial development strengthened for industrial sector transformation and increased private investment in medium and large enterprises (MSMEs)														
Baseline: Insufficient industrial advisory services Indicator: Placement of industrial services advisor Target: One industrial service advisor placed to provide guidance on transformational programme/project identification	1.1 Activity Result: Sector wide Advisory services provided to government policy makers/officials for enhancing industrial development Action: Service extension of industry sector-wide advisor		30,000.00		30,000.00		30,000.00		30,000.00	MOI	UNDP	Salary		90,000.00
Baseline: No industrial information system/central industrial database Indicator: Availability of industrial information system for planning and policy/strategy development Target: Industrial information system established	1.2 Activity Result: Industrial information system developed Action: Establish management information system Action: Collect and compile industrial sector wide data Action: Train staff on system's operations Action: Procure IT Equipment		10,000.00		35,000.00					MOI	UNDP	Procurement Learning costs		45,000.00
Baseline: Limited analysis on identification of manufacturing export bottlenecks Indicator: No of analytical report Target: One Completed analytical reports with concrete recommendations	1.3 Activity Result: Manufacturing export performance reviewed for identification of sub-sector bottlenecks and recommendation of strategic interventions (including improvements and design of efficient monitoring and evaluation system) Action: Recruit consultancy firm		25,000.00		25,000.00									50,000.00
Baseline: Limited roadmap/ strategic plan for specific sectors in the manufacturing sector Indicator: Availability of roadmap/ strategic plan Target: Roadmap/ strategic plan designed for specific sectors in the manufacturing sector	1.4 Activity Result: Roadmap and strategic plan for specific sectors in the manufacturing sector developed based on the Ethiopian industrial development study Action: Recruit resource person Develop sector specific roadmap Action: Produce synthesis of roadmap South-south knowledge exchange	30,000.00								MOI	UNDP	Consultant cost Workshop and Conference costs		30,000.00
Subtotal (Per Quarter)		30,000.00	65,000.00	90,000.00	30,000.00									
Subtotal (Per Half Year)			95,000.00		120,000.00									
Subtotal (EFY 2007)					215,000.00									215,000.00
Output 2: Ethiopian manufacturing and service industries, especially medium and large enterprises sustainably improved their competitiveness through 1)value chain analysis and cluster development 2) enhanced labor productivity														
Baseline: No strategic plan exists on Potential transition of SMEs to medium and large industries Indicator: No of strategic plan Target: Strategic plan designed for SMEs transition to medium and large industries	2.1 Activity Result: Strategic plan for harnessing the potentials of small and micro enterprises developed for industrial development through deliberate interventions including clustering strategies Action: Recruit a resource person Action: Prepare analytical report with practical recommendations Action: Organize consultative workshop Organize a validation workshop			30,000.00						MOI	UNDP	Consultant cost Workshop and Conference costs		30,000.00
Baseline: Limited assessment on potentials of regional manufacturing value-chain integration Indicator: No of assessment reports Target: One Completed assessment report with practical recommendations	2.2: Activity Result: Potentials for regional manufacturing value-chain integration identified with focus on sourcing of inputs, investment, market and improved sourcing of raw materials and access to export markets Action: Recruit a consultant Action: Prepare analytical report with practical recommendations Organize consultative workshop Action: Organize a validation workshop			20,000.00						MOI	UNDP	Procurement		20,000.00



Expected Outputs	Planned Activities	ETHIOPIA FY 2007 Budget (USD)								Planned Budget			
		UNDP FY 2014				UNDP FY 2015				Source of Fund	Budget Description	Amount In USD	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4				
		Q3	Q4	Q1	Q2	Q1	Q2	Q3	Q4				
UNDAF Outcome 2 By 2015, Private sector-led Ethiopian manufacturing and service industries, especially small and medium enterprises, sustainably improved their competitiveness and employment creation potential	2.3. Activity Result: Identification of locally produced capital goods and industrial inputs (including potentials) but are imported, for possible development of substituting industries and formation of clusters  Action: Recruit a consultant Action: Prepare analytical report with practical recommendations Action: Organize a validation workshop								10,000.00	MOI	UNDP	Consultant Workshop costs	10,000.00
Subtotal (Per Quarter)													
Subtotal (Per Half Year)									10,000.00				
Subtotal (EFY 2007)									60,000.00				60,000.00
Output 3: Private sector support-giving institutions and MSMEs have improved skills, knowledge, and improved technological capacity													
Baseline: Insufficient capacity of development institutes to operate at full capacity Indicator: No of staff with improved capacity on proven industrial support services Target: Minimum 20 technical staff are able to provide industrial support services	3.1. Activity Result: Enhanced knowledge on improving performance of Private sector support-giving institutions. (Food & Beverage, Meat Milk and Dairy Products, Chemical and construction, ECCSA) Action: Organize experience sharing workshops Action: Provide tailor made trainings Procure office equipment								5,000.00	MOI	UNDP	Procurement	10,000.00
Baseline: Limited impact assessments done on benchmarking twinning, matching grant programmes implemented on development institutes Indicator: Availability of endorsed impact assessment reports Target: Completed impact assessment reports	3.2 Activity Result: Impact assessment (result and effectiveness) of implemented benchmarking twinning, matching grant programmes) on already established development institutes (LIDI, MIDI, TIDI) Action: Recruit resource person											Procurement Consultant	5,000.00
Baseline: Limited awareness on investment potentials among domestic investors and no sufficient and regularly attended platform exists where by domestic investors share best practices Indicator: Number of knowledge sharing opportunities created/ attended Target: Domestic investors are made aware of existing investment potentials	3.3 Activity Result: Promotion of potential investment areas to domestic investors (transformation of domestic investors from trade and service sector to manufacturing area) Action: Organize Conference & training workshop							10,000.00		MOI	UNDP	Learning costs Workshop & conference costs Consultant	10,000.00
Subtotal (Per Quarter)													
Subtotal (Per Half Year)								10,000.00					
Subtotal (EFY 2007)								20,000.00					
								25,000.00					25,000.00
Overall Total by Quarter													
Overall Total by Half Year													
Overall Total 2007 EFY													300,000.00





## Attachment

### DESCRIPTION OF UNDP COUNTRY OFFICE SUPPORT SERVICES

1. Reference is made to consultations between Ministry of Industry designated by the Government of Ethiopia and officials of UNDP with respect to the provision of support services by the UNDP country office for the nationally managed project (**Capacity Strengthening for Industrial Development**), *the Project*.

2. In accordance with the provisions of the letter of agreement signed on *31 Jan 2012* and the programme support document -**Capacity Strengthening for Industrial Development**, the UNDP country office shall provide support services for the *Project* as described below.

3. Support services to be provided:

Support services (insert description)	Schedule for the provision of the support services	Cost to UNDP of providing such support services (where appropriate)	Amount and method of reimbursement of UNDP (where appropriate)
Industrial Information system established <b>Action: Recruit consultancy firm Action: Procure IT equipment</b>	According to signed AWP	According to the letter of request by the IP	-
Manufacturing export performance reviewed for identification of sub-sector bottlenecks and recommendation of strategic interventions <b>Action: Recruit consultancy firm</b>	According to signed AWP	According to the letter of request by the IP	-
Potentials for regional manufacturing value-chain integration identified with focus on sourcing of inputs, investment, market and improved sourcing of raw materials and access to export markets <b>Action: Recruit individual consultant</b>	According to signed AWP	According to the letter of request by the IP	-

4. Description of functions and responsibilities of the parties involved:

UNDP will provide project assurance support to the project management by carrying out project oversight and monitoring functions. UNDP will also provide support in implementing the project activities as outlined in the AWP, by resourcing and recruiting specialists to undertake the activities and utilizing their networks for study exchanges, and other sharing of information.